



# Criteria for a Michelin Supplier

## Corporate Social Responsibility

When requested, Suppliers must complete a CSR assessment within twelve months of an award of business or an extended contract. Michelin suppliers must achieve and maintain a minimum score of 45 or submit a corrective action plan within two months of scoring.

## Innovation

Suppliers are expected to deliver continuous improvement in products, processes and services provided to Michelin. Elimination and/or identification of non-value-added activities that lead to cost reductions are encouraged and expected.

## Quality

Suppliers will be measured and graded in four categories: Quality, Delivery, Price and Ease of Doing Business. Suppliers are expected to provide 100% defect-free goods/services. Should a quality issue occur, the supplier is required to provide a corrective action to prevent future occurrence.

## Payment Terms

Standard payment terms are net 90 days except where restricted by regulation.

## Invoicing

All suppliers must have the ability to invoice electronically.

## Payment

All suppliers must accept payment by electronic means.

