**Michelin North America, Inc.**

**One Parkway South**

**Greenville, South Carolina 29615 USA**

Wednesday, July 05, 2017

**To: XYZ Consolidators**

Re: Global Supply Chain Security Program,

Customs-Trade Partnership Against Terrorism (C-TPAT)

Dear Sir/Madam:

Michelin North America, Inc. is a certified participant of the C-TPAT (Customs-Trade Partnership Against Terrorism) Program, a partnership between the trade community and U.S. Customs and Border Protection (CBP), designed to establish supply chain security processes to prevent terrorist intrusion.

As a member of the C-TPAT program, Michelin is required to engage with all of our business partners to aid in the development of a security program within the guidelines of the C-TPAT program, emphasizing the integrity of all U.S. inbound shipments.

Together, we will work to prevent the introduction of unauthorized materials into any cargo, container, trailer or other shipping conveyance. **The C-TPAT Minimum Security Criteria attached below explains the program requirements.** After reviewing these criteria, you should implement any security improvements necessary to comply, and consider applying for C-TPAT membership.

In concert with the U.S. CBP and the World Customs Organization, many countries have developed similar, equivalent programs, including Canada’s Partner in Protection Program, and what many countries have designated as Authorized Economic Operator Program. If you are members of these programs, please state your membership status in the survey provided. For more information on these programs, please contact your country’s Customs service.

If you are not a member of the C-TPAT program or an equivalent, we ask that you complete the attached questionnaire on your current security procedures. This exercise will aid us in determining what assistance we can give towards enhancing your security program, and the frequency we may be required under the C-TPAT criteria to conduct site visits to verify security processes are in place. Contact Heather Patterson for any questions regarding the CTPAT Questionnaire by email at heather-m.patterson@us.michelin.com.

It is also important that you educate all business partners you select on our behalf (suppliers, shippers, consolidators, trucking companies, and other logistics partners) about the C-TPAT program. Particular emphasis on trailer and container inspections, seal processes, tracking of cargo en route, personnel and access control security, and security awareness training is requested. If you should need assistance with any of these issues, please contact us for further information and training.

In summary, we are asking all our business partners to have a documented cargo and supply chain security program. Please contact Heather Patterson at the above email with questions regarding your own security plan, C-TPAT, or other supply chain security matters, and complete the security questionnaire (link below) within 30 days of receipt of of this letter.

**Resources**

1. **Security Questionnaire link:** <https://www.surveymonkey.com/r/MichelinCTPAT>Survey
2. **C-TPAT Customs Border Protection:** www.cbp.gov/CTPAT
3. **C-TPAT Minimum Security Criteria**

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Sincerely,

William Jana, Director Global Supply Chain Security

Michelin North America, Inc.

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